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Secure Start

General Information

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www.hollister.com

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Share Your Favorite Holiday Moment

The Secure Start Newsletter wants to hear from you! Please write to us and describe how you lived life to the fullest this holiday season. It could be about spending a touching moment with grandchildren, an amazing holiday party, or a special getaway with your spouse or friends. Be creative! Send along a digital photo or two if you like (but this is not necessary). We will feature some of these stories in our spring issue. Please send them to Stacey.Klemstein@Hollister.com. Happy Holidays!

Learning Curve

Education makes the difference between surviving with an ostomy and living with one

Remember when you learned to ride a bike? Skinned knees and a hurt ego were all part of the process, but that didn't stop you from hopping on again. Life is full of these learning experiences and it seems like just when we get comfortable with the way things are, something new appears on the horizon. Living with an ostomy is no different, and even the most experienced people can learn something new every day.

"Experience is one teacher," explains Joy Boarini, Sales Education Manager at Hollister. "But it's important to back it up with support from knowledgeable professionals."

In the hospital, patients initially learn basic ostomy care skills from a WOC Nurse, but time is limited. Perfecting those skills and learning to live with an ostomy continues after discharge and throughout life. Hollister can help with that journey. As adults, we all learn in different ways. So, a variety of learning tools are available, ranging from instructional booklets—such as the Understanding Your Ostomy series—to the Ostomy Educational Theatre DVD and other online materials. These different tools and formats help support the continued learning needs of someone with an ostomy.

Attending ostomy support group meetings is another way to keep the flame of knowledge burning. Joy remembers when a young woman came up to her after a presentation and shared that she learned more in that hour than she had in the last four years of living with her ostomy.

New to the whole process? Start off on the right foot. The **Secure Start** Program is an invaluable support program for people with ostomies and their families, providing a continuum of care from preoperative teaching through surgery and their return home. Your Secure Start Coordinator will provide a wealth of information, practical tips, and one-on-one support.





"Keep yourself open to new possibilities," concludes Joy. "Even if you think you know it all, there's always something new out there."



Thirsting for more knowledge? Simply call Hollister and ask for a Consumer Specialist who can plug you in to the ongoing process of living with an ostomy.



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Resources

United Ostomy Associations of America, Inc. (UOAA) 1.800.826.0826

info@uoaa.org www.uoaa.org

Wound. Ostomy and Continence Nurses Society (WOCN) 1.888.224.9626 www.wocn.org

Crohn's & Colitis Foundation of America, Inc. (CCFA) 1.800.932.2423 www.ccfa.org

Personal Profile Believe in Miracles

Seeds of faith blossom into support for Howard Mirosh



Howard Mirosh lives life to the fullest on vacation at Morro Bay, California

In July of 2006, Howard Mirosh was diagnosed with stage four colon cancer that had metastasized to his liver. At 42 years old, this vital trader was told that his days were numbered, but his faith told him otherwise. After much prayer and a new oncologist who believed in mind over matter, the cancer in his liver disappeared, but an ileostomy was necessary. Now, just one month after surgery, he reflects back on all of his miracles.

"I realized that part of the recovery is sharing with others," explains Howard.

His local ostomy support group became his shoulder, classroom, and role model. Months before his surgery, he guizzed others living with ileostomies. His new friend, Frank, from the ostomy support group even traveled from Orange County to be with him in the hospital. Before surgery, his WOC Nurse, Linda Zech, sat with him for three hours to answer questions and became his lifeline afterwards.

"Every time I prayed for guidance, someone would show up," says Howard.

On his first day home after surgery, Howard had an accident with his pouching system and had to change it himself. Luckily, his Hollister Secure Start Program Coordinator, Jeff Eriksson, had sent him the "How to Use an Ostomy Pouching System" DVD, which successfully walked him through the crisis. Jeff is also on call for invaluable advice, support, and product samples.

Howard attributes his speedy recovery to education and more education. He advises others to research everything that is going to happen during and after surgery and highly recommends The Ostomy Book: Living Comfortably with Colostomies, Ileostomies, and Urostomies by Barbara Dorr Mullen and Kerry Anne McGinn. Most important, believes Howard, is to have faith and a good support system.

"My wife Jannine has been my support even when my faith wavered," concludes Howard. "She always believed I would get better and I did."

Ask Brenda It's Never Too Late!

You can teach old dogs new tricks if you bribe them with humor

"For my 40th birthday, I'm going to do standup comedy!" in Seattle with me. I was grateful that he fit it into his busy declared in front of my friends after a jumbo margarita. But schedule and he was a joy and support on the ride. within weeks, I started having a relentless pain in my rear endand no. it wasn't my husband: I thought it must be a hemorrhoid. One program Hollister has now, which they didn't have 13 years I made an appointment and six weeks after my vow to become ago when I got a colostomy, is called the Secure Start Program. a comic, I was diagnosed with cancer of the rectum. I didn't see Designed with the patient in mind, the WOC Nurse prescribes anything funny about that... at first. Three weeks later, I had the right products before patients leave the hospital. A few days later, they receive their kit along with awesome phone support. surgery to have my "plumbing rearranged."

Reminded of my goal as I recouped from surgery, a friend came Writing this column for the Secure Start Newsletter is a joy. I get over to type funny stories since sitting was a challenge. You see e-mails and phone calls from readers across the country. Also, why I had to become a standup comic? I couldn't sit down! I if you haven't checked out www.C3Life.com, please do. I write

took a class to learn how to write and perform comedy. Months later, three days after my 40th birthday party. I performed standup comedy at the club. Encouraged to try out for the Twin Cities Funniest Person contest, this non-hip mom was in shock when I achieved the title over 150 other contestants and won \$1000.

Next, at age 41, after owning my own business for twenty years, I had the itch to go to college. The class entitled "How to Write a Major Project" propelled me into writing about my experience with an ostomy. A year later, my first book, If the Battle is Over, Why am I Still in Uniform?

was published. Shortly after that, Hollister became supportive in you, Hollister, for taking such an active role in helping patients helping me spread the word about colon cancer prevention and deal with our medical issues positively...the encouraging how to have an amazing life living with an ostomy. impact on my life continues.

Hollister encourages new ideas and long-range vision from the Check out my website at www.livingandlaughing.com! It's packed with more stories, tons of free articles and there's a patient's perspective and helped sponsor my second book, I'd Like to Buy a Bowel Please! This May, Bedpan Banter will be place to order books. You can even watch a video of me if you published, which will include inspiring and humorous general need a laugh. medical stories from various writers. Hollister has given thousands of books away to help educate health professionals Brenda Elsagher is a national keynote speaker, author of *If the* and the general public all over the world about living an abundant life with an ostomy.

Battle is Over. Why Am I Still in Uniform? and I'd Like to Buy a Bowel Please! Are you a closet writer? Please submit a funny or In 2006, Hollister joined Get Your Guts in Gear: The Ride for inspiring medical story to Brenda for her next book, Bedpan Crohn's and Colitis. Not only did they sponsor the event, but Banter. Go to www.livingandlaughing.com for more details. sent manager Mark Kennedy to do the three-day, 210-mile ride She also welcomes comments and questions at 1.952.882.9882.

A Quarterly Newsletter for People with Ostomies

Secure Start







"I wouldn't want my rectum back if it meant trading in the great experiences and friendships I've had along the way."

a weekly blog with true tales of my exciting day-to-day reality; not too earth shaking, but hopefully a little witty.

When I received the awful news about having colorectal cancer, I wouldn't have thought that I'd have a fantastic life. I don't think I'd even want my rectum back if it meant I'd have to trade in the experiences I've had or the great people I've met along the way. For some reason, I always had the courage to talk about this difficult subject. Too many people are afraid to leave their homes and live their lives. Bowel diseases are a part of our human condition. Get out there and go after what you want! Thank

A Quarterly Newsletter for People with Ostomies

Announcements/What's New

New Options for Oval Cut-to-Fit Skin Barrier

Hollister is excited to announce that oval cut-to-fit skin barriers are now available on select closed and drainable **Premier** One-Piece Pouching Systems. The oval SoftFlex Standard Wear Skin Barrier provides a wider cutting surface area side to side (3" x 2.5"). The pouching system also offers additional advantages with the enhanced performance of the new **AF300** Ostomy Filter, and soft, beige ComfortWear Pouch Panels.



Drainable Pouch

	Transparent Stock No	Beige Stock No
Closed Pouch	82402	82302
Drainable Pouch	88402	88302

Ostomy Educational Theatre Update

Are you a visual learner? Then the Ostomy Educational Theatre is for you. Available as a DVD or over the web, 19 modules walk you, family members, and nurses through key skills related to managing an ostomy. Originally designed in 2004, this invaluable tool has been recently updated with a fresh new look, more ostomy tips and brand new products. Choose from:

How to Choose an Ostomy Pouching System

How to Use an Ostomy Pouching System

Make sure to check them out at www.hollister.com.

Chapter Profile Minnesota Nice

OAMA supports and plays with genuine caring and friendship

obsessed and had fun."

thought she was in the wrong place.

When Brenda Elsagher walked into her first meeting of

the Ostomy Association of the Minneapolis Area, she

"People were laughing and smiling and looked

normal," chuckles Brenda. "They were so dear and

kind to me that I immediately stopped being so self-

Today, Brenda and her co-president of OAMA, Carol

association home. They meet every third Monday at

the United Methodist Church of Peace in Richfield.



Larson, make sure that every new member has this impression. Approximately 225 people call the

Even though they invite professionals such as Carl Brazier doctors, WOC nurses, authors and psychologists to

speak, they've recently created more time for sharing.

"I think all of us would say that this is a safe environment in which we can talk about our ostomy problems and know the people there will understand," explains Carol. "It is a welcoming, fun time for us all."

Talk about fun! OAMA always mixes support with a rollicking good time. A few years ago, Brenda spearheaded a "Comics for a Cause" fundraiser and an October ostomy fair found members hobnobbing with vendors, gathering information, and enjoying live music. The highlight was their main speaker, Sandra Benitez, author of Bag Lady, who wrote about her journey with an ileostomy. And all look forward to the "antless" picnic every June.



Amy Finley, Carol Larson and Karen Bazany at the National Ostomy Conference

A bimonthly newsletter keeps members informed, amused, and connected. Pages are filled with inspiring member profiles, tips, special interest stories, advertising, and valuable links. Trained members are always on call to meet with ostomy patients pre- or post-operatively for advice and reassurance, which is what OAMA does best.



The association did so much for me, that now it's my turn to give back," concludes Brenda. "I want to be the one who encourages others through the rough times."

> Members at an OAMA chapter meeting, Brenda Elsagher at the UOA conference in Anaheim. CA.

> > **Secure Start**

Frequently Asked Questions Back to Basics Check your ostomy IQ and see if you make the grade

Hollister will be introducing a new Ostomy Care Tip, The Routine Care of Your Ostomy, at the end of 2008. This helpful educational tool revisits some of the basics of ostomy care. This is a great resource if you have recently had ostomy surgery or if you've had your stoma for a while and want a helpful review. If you would like a copy for yourself or to distribute at an ostomy chapter meeting, please visit www.hollister.com. Below is a guiz on some of the topics covered in the Ostomy Care Tip. How is your ostomy IQ?

1. Initial contact of a skin barrier can be improved by

a) warming it with a hair dryer b) applying gentle pressure c) using adhesive tape

2. The best time to change your pouch for routine care is

a) after a meal b) when it leaks c) first thing in the morning

3. Red or broken skin around the stoma is normal. a) True b) False

4. For most, routine skin care around the stoma requires

a) soap and water b) rubbing alcohol c) just water

- 5. If you are having skin irritation or pouching problems, you should contact your
- a) gastroenterologist b) pharmacist c) WOC Nurse
- 6. Wear time for your ostomy pouching system should be

a) at least one week b) fairly consistent c) variable from week to week



Someone You Should Know at Hollister Vigdis Hannestad **Global Clinical Services Manager**

Vigdis Hannestad has the best of for young people with ostomies. Vigdis and her team also help many worlds. One day she can be develop Hollister Case Studies for WOC Nurses which reflect found in her office in Fredensborg, clinical and laboratory findings related to product performance and clinical experience.

Denmark working with the marketing and sales departments to identify clinical and educational needs for Hollister and its "The feedback we get from the customers is 150% positive," says European counterpart, Dansac. Another day she is across the Vigdis. "They feel that the materials bring value to themselves as country getting feedback from customers, WOC Nurses and well as the nurses who support them." wholesalers. And on yet another day she is spanning the globe working closely with other Hollister teams.

This high-energy manager is also an ET Nurse, which gives her the hands-on know-how and compassion needed to understand the She heads up a staff of two Global Clinical Managers and a Clinical customer's needs. She trained at the Cleveland Clinic in Ohio and Marketing Coordinator. Together, they support overall marketing worked in various hospital and home care settings before getting strategies, corporate requirements, business plans and financial her marketing degree and joining Hollister in 1999. evaluations. But by far, the favorite part of their job is meeting with customers and listening to their stories to help develop educational "Mv favorite part about working with Hollister is identifying unmet materials to make lives easier.

These materials include Dansac's "Life With a Stoma" brochure and an exciting new booklet for teens, which offers tips and advice **XX** Hollister



7. Most people with an ostomy find it very difficult to travel.

a) True b) False

8. The purpose of a skin barrier is to

- a) protect the skin b) hold your pouching system in place
- c) heal irritated skin

9. Apply a two-piece skin barrier

- a) while in the shower b) in a diamond shape
- c) from top to bottom

10. You can shower or bathe with your pouch on.

a) True b) False

Scoring your ostomy IQ

9-10 correct: A+! Move to the head of the class! 6-8 correct: B+! You may need some extra time in study hall! Less than 6 correct: C+! You may need to stay after school! Answers: 1, b, 2, c, 3, b, 4, c, 5, c, 6, b, 7, b, 8, a & b, 9, b, 10, a

- needs and being able to meet them," concludes Vigdis. "I want to continue to bring our customers quality products, quality services, and quality programs to make their lives more rewarding."
- A Quarterly Newsletter for People with Ostomies

Talking Points Continuing Education

Hollister provides a whole syllabus of learning opportunities

Whether you are about to enroll in Ostomy 101 or feel like you've already earned your advanced degree, there's so much to learn about living with an ostomy. Hollister provides all the tools you need in many different formats. Simply go to www.hollister.com to learn more about any of these learning opportunities.

Instructional Booklets

These informative guides provide a more in-depth review of information important for the person with an ostomy. Booklets in languages other than English are available online.

Understanding Your Ostomy Series

A starting place for a person who is about to undergo or recently had colostomy, ileostomy, or urostomy surgery.

What's Right for Me? Series

Booklets targeted to people with ostomies after they leave the hospital, when questions arise about product selection and life with an ostomy.

Pediatric Series

Perfect for parents, caregivers, and children who face ostomy surgeryincludes Can They Still Wiggle and Giggle? coloring book and Caring For to include new information! Your Child With An Ostomy.

Lifestyle Series

Designed for the more experienced person living with a stoma who wants detailed information on very specific topics such as

good eating habits, love and sex, skin care. sports and fitness and more. These are only available online.

Ostomy Care Tips

These easy-to-use sheets provide brief instructions on the use of specific products or provide instructional information related to specific ostomy products or procedures. Features may include photos or drawings, frequently asked questions. and ordering information. Examples are Adapt Lubricating Deodorant, Adapt Paste, Using Convexity, Colostomy Irrigation, and the brand new Routine Care of Your Ostomy. Go online to view the entire library and download PDFs.

Ostomy Educational Theatre

This educational tool, available as a DVD or on the Web, provides an opportunity for a person with an ostomy, family member or nurse to actually see key skills related to managing an ostomy and product use. There are 19 modules. Recently updated

Shadow Buddies

Available exclusively from Hollister, this educational tool was developed by a mom who had a son who wanted a friend "just like me." The Ostomy Shadow Buddies dolls have a stoma and heart-shaped eyes for love. They are available in light, medium, and dark skin tones, and male and female versions.

Secure Start Program

The Secure Start Program helps a patient and their family through the continuum of care from preoperative teaching through surgery and their return to home with education and support. Start adjusting to life with an ostomy today! Simply contact one of our Secure Start Coordinators at 1.888.808.7456.



Hollister provides all the tools you need in many different formats.





Report from across the Border Canada



Canada is a land of wonder, from towering icebergs along the teams worked around the clock to ensure she had the pouch coastline of Newfoundland to the breathtaking Rocky Mountains she needed to walk down the aisle in complete confidence in the West. Two languages coexist peaceably and thriving and comfort. metropolises are home to people of many ethnicities. Though "This example of teamwork and the ability to make a difference in Canada is the second largest country in the world by area, she people's lives, remind me that I am working for a company that has a friendly small town feel for people with ostomies thanks to truly cares about the people who use our products," beams Karen. Hollister Ltd., the Canadian branch of Hollister Incorporated. There are 55,000 to 60,000 people with ostomies in Canada. The country has socialized healthcare, but support varies provincially. Approximately 300 ET Nurses provide that support

The head office is located just north of Toronto in Aurora, Ontario, which is also the location of the Canadian distribution center. The Canadian team is comprised of 46 associates in in hospitals and the community. Reimbursement for products customer service, sales, marketing, IT, finance, clinical, and varies from province to province as well, from 100% coverage to distribution. To celebrate Canada's 50 years of service this year. none. For this reason, products with a good seal and longer Hollister Ltd. is hosting receptions in major cities across the wear time are in high demand. Hollister Ltd. is there to provide. country for customers, ET Nurses, and retailers during which the team presents a video about Hollister's journey and commitment to excellence.

The UOA of Canada is very active, and many regional groups lobby the government to develop equality from province to province for reimbursement of ostomy supplies. Karen, Tarik, "We want to celebrate this milestone with the people who mean and members of the sales and marketing team attend meetings so much to us and thank them for their support." explains Karen to present new products and answer questions. They also Spencer, Clinical Education Manager. distribute educational materials and encourage use of their Karen, who lives in Calgary, and her counterpart, Tarik Alam, in extensive website. Most exciting is the upcoming launch of the Montreal, provide clinical expertise to customers, ET Nurses, Canadian version of the Secure Start Program.

clinicians, and the Hollister team. This dynamic duo makes sure The UOA of Canada recently presented Hollister Ltd. with a that each individual gets the personal touch that has made Corporate Recognition Award for "50 years of providing fine Hollister Ltd. known throughout Canada. Karen remembers the products, encouragement and support to ostomates"-a fitting call from a young bride-to-be who wanted to wear a closed tribute to a team dedicated to making a difference in the lives of pouch without a filter on her wedding day to manage her their customers. ileostomy. The customer service, marketing, and distribution

A northern light that shines brightly for people with ostomies



From left to right: Elizabeth Lindner. Shelly Lendt, Scott Holloway. Giai Elkie. Karen Spencer, Jane Osoko. Robert Bannerman